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May 8, 2026

## Consolidated Financial Results for the Fiscal Year Ended March 31, 2026 (under Japanese GAAP)

Company name: Oricon Inc. Listing: Tokyo Stock Exchange  
 Security code: 4800 URL: <https://www.oricon.jp/en/>  
 Representative: Koh Koike, Chairman and Representative Director  
 Contact: Kosaku Yamaguchi, General Manager of IR  
 Tel: +81-(0)3-3405-5252

Scheduled date of annual general meeting of shareholders: June 25, 2026  
 Scheduled date to commence payment of dividends: June 26, 2026  
 Scheduled date of filing annual securities report: June 25, 2026  
 Preparation of supplementary briefing materials on financial results: Yes  
 Holding of financial results briefing: Yes (for institutional investors and securities analysts)

(Amounts less than a million yen are rounded down to the nearest million yen.)

### 1. Consolidated financial results for the fiscal year ended March 31, 2026 (April 1, 2025–March 31, 2026)

#### (1) Results of operations

(Percentages are shown as year-on-year changes.)

|                                  | Net sales   |      | Operating profit |       | Ordinary profit |        | Net income attributable to owners of the parent |        |
|----------------------------------|-------------|------|------------------|-------|-----------------|--------|---|--------|
|                                  | Million yen | %    | Million yen      | %     | Million yen     | %      | Million yen                                     | %      |
| Fiscal year ended March 31, 2026 | 6,320       | 28.6 | 1,543            | 10.1  | 1,601           | 14.4   | 625   | (37.0) |
| March 31, 2025                   | 4,916       | 2.4  | 1,402            | (9.9) | 1,400           | (11.9) | 992   | (6.0)  |

Note: Comprehensive income Fiscal year ended March 31, 2026: 668 million yen (down 27.9%)  
 Fiscal year ended March 31, 2025: 925 million yen (down 18.1%)

|                                  | Basic earnings per share | Diluted earnings per share | Return on equity | Ratio of ordinary profit to total assets | Ratio of operating profit to net sales |
|----------------------------------|--------------------------|----------------------------|------------------|--|--|
|                                  | Yen                      | Yen                        | %                | %  | %                                      |
| Fiscal year ended March 31, 2026 | 48.70                    | —                          | 10.9             | 22.8                                     | 24.4                                   |
| March 31, 2025                   | 76.42                    | —                          | 18.3             | 21.6                                     | 28.5                                   |

Reference: Share of profit (loss) of entities accounted for using the equity method: Fiscal year ended March 31, 2026: –  
 Fiscal year ended March 31, 2025: –

#### (2) Financial position

|                | Total assets | Net assets  | Equity ratio | Net assets per share |
|----------------|--------------|-------------|--------------|----------------------|
| As of          | Million yen  | Million yen | %            | Yen                  |
| March 31, 2026 | 7,096        | 5,803       | 81.8         | 452.08               |
| March 31, 2025 | 6,917        | 5,657       | 81.8         | 438.44               |

Reference: Equity (Shareholders' equity + Accumulated other comprehensive income)  
 As of March 31, 2026: 5,803 million yen  
 As of March 31, 2025: 5,657 million yen

#### (3) Cash flows

|                                  | Cash flows from operating activities | Cash flows from investing activities | Cash flows from financing activities | Cash and cash equivalents at end of period |
|----------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--|
|                                  | Million yen                          | Million yen                          | Million yen                          | Million yen                                |
| Fiscal year ended March 31, 2026 | 1,127                                | (121)                                | (558)                                | 3,882                                      |
| March 31, 2025                   | 1,208                                | (212)                                | (632)                                | 3,436                                      |

### 2. Dividends

|  | Annual dividends per share |        |        |          |       | Total dividend payment | Dividend payout ratio (consolidated) | Ratio of dividends to net assets (consolidated) |
|--|----------------------------|--------|--------|----------|-------|------------------------|--------------------------------------|---|
|  | Q1-end                     | Q2-end | Q3-end | Year-end | Total |                        |                                      |   |
|  | Yen                        | Yen    | Yen    | Yen      | Yen   | Million yen            | %                                    | %   |
| Fiscal year ended March 31, 2025               | —                          | 0.00   | —      | 36.00    | 36.00 | 470                    | 47.1                                 | 8.6   |
| Fiscal year ended March 31, 2026               | —                          | 0.00   | —      | 36.00    | 36.00 | 468                    | 73.9                                 | 8.1   |
| Fiscal year ending March 31, 2027 (forecasted) | —                          | 0.00   | —      | 36.00    | 36.00 |                        | 44.0                                 |   |

**3. Forecast of consolidated financial results for the fiscal year ending March 31, 2027****(April 1, 2026–March 31, 2027)**

(Percentages are shown as year-on-year changes.)

|           | Net sales   |     | Operating profit |     | Ordinary profit |     | Net income attributable to owners of the parent |      | Basic earnings per share |
|-----------|-------------|-----|------------------|-----|-----------------|-----|---|------|--------------------------|
|           | Million yen | %   | Million yen      | %   | Million yen     | %   | Million yen                                     | %    | Yen                      |
| Full year | 6,500       | 2.8 | 1,640            | 6.2 | 1,660           | 3.7 | 1,050   | 67.9 | 81.79                    |

**\* Notes**

(1) Significant changes in scope of consolidation during the period: Yes

Newly consolidated: –

Excluded from consolidation: 1 company (Oricon NEXT Communications Inc.)

(2) Changes in accounting policies and accounting estimates, and restatements

- 1) Changes in accounting policies due to revisions in accounting standards, etc.: None
- 2) Changes in accounting policies other than those in 1) above: None
- 3) Changes in accounting estimates: None
- 4) Restatements: None

(3) Number of shares issued (ordinary shares)

1) Number of shares issued (including treasury shares):

|                      |                   |
|----------------------|-------------------|
| As of March 31, 2026 | 15,123,200 shares |
| As of March 31, 2025 | 15,123,200 shares |

2) Number of treasury shares:

|                      |                  |
|----------------------|------------------|
| As of March 31, 2026 | 2,285,525 shares |
| As of March 31, 2025 | 2,220,025 shares |

3) Average number of shares outstanding during the period:

|                                  |                   |
|----------------------------------|-------------------|
| Fiscal year ended March 31, 2026 | 12,841,613 shares |
| Fiscal year ended March 31, 2025 | 12,982,151 shares |

The number of treasury shares as of March 31, 2026 includes 176,400 shares of the Company held by the Board Benefit Trust and Employee Benefit Trust.

Reference: Overview of non-consolidated financial results

Non-consolidated financial results for the fiscal year ended March 31, 2026 (April 1, 2025–March 31, 2026)

(1) Results of operations

(Percentages are shown as year-on-year changes.)

| Fiscal year ended | Operating revenue |     | Operating profit |       | Ordinary profit |       | Net income  |        |
|-------------------|-------------------|-----|------------------|-------|-----------------|-------|-------------|--------|
|                   | Million yen       | %   | Million yen      | %     | Million yen     | %     | Million yen | %      |
| March 31, 2026    | 2,112             | 1.9 | 1,228            | (2.1) | 1,225           | (2.0) | 628         | (48.3) |
| March 31, 2025    | 2,073             | 8.5 | 1,254            | 10.1  | 1,250           | 3.3   | 1,214       | 16.9   |

| Fiscal year ended | Basic earnings per share | Diluted earnings per share |
|-------------------|--------------------------|----------------------------|
|                   | Yen                      | Yen                        |
| March 31, 2026    | 48.92                    | –                          |
| March 31, 2025    | 93.52                    | –                          |

(2) Financial position

| As of          | Total assets | Net assets  | Equity ratio | Net assets per share |
|----------------|--------------|-------------|--------------|----------------------|
|                | Million yen  | Million yen | %            | Yen                  |
| March 31, 2026 | 7,816        | 4,533       | 58.0         | 353.11               |
| March 31, 2025 | 7,790        | 4,384       | 56.3         | 339.76               |

Reference: Equity

As of March 31, 2026: 4,533 million yen

As of March 31, 2025: 4,384 million yen

\* This consolidated financial report is exempt from audit conducted by certified public accountants or an audit firm.

\* Explanation of appropriate use of earnings forecasts, and other special notes

The forward-looking statements including the earnings forecasts contained in this report are based on information currently available to us and certain assumptions that we believe to be reasonable. Accordingly, please be advised that we do not guarantee the achievement of the forecasts, and the actual results may differ significantly from the forecasts due to a variety of factors.

**Consolidated Financial Statements and Major Notes****(1) Consolidated Balance Sheet**

(Thousands of yen)

|                                     | Previous fiscal year<br>(As of March 31, 2025) | Current fiscal year<br>(As of March 31, 2026) |
|-------------------------------------|--|---|
| Assets                              |  |   |
| Current assets                      |  |   |
| Cash and deposits                   | 3,951,789                                      | 4,587,262                                     |
| Notes receivable–trade              | 220  | 22,386  |
| Accounts receivable–trade           | 629,656  | 693,107                                       |
| Merchandise and finished goods      | 5,413  | 5,211   |
| Work in process                     | 6,754  | 4,170   |
| Prepaid expenses                    | 189,358  | 223,358                                       |
| Other                               | 258,796  | 120,704                                       |
| Allowance for doubtful accounts     | (1,841)  | (1,988)                                       |
| Total current assets                | 5,040,147                                      | 5,654,213                                     |
| Non-current assets                  |  |   |
| Property, plant and equipment       |  |   |
| Buildings and structures            | 118,151  | 118,494                                       |
| Accumulated depreciation            | (63,903)                                       | (68,590)                                      |
| Buildings and structures, net       | 54,247   | 49,903  |
| Vehicles                            | 3,665  | 3,665   |
| Accumulated depreciation            | (991)  | (1,882)                                       |
| Vehicles, net                       | 2,673  | 1,783   |
| Tools, furniture and fixtures       | 514,397  | 532,659                                       |
| Accumulated depreciation            | (412,517)                                      | (435,189)                                     |
| Tools, furniture and fixtures, net  | 101,880  | 97,470  |
| Land                                | 1,973  | 1,973   |
| Total property, plant and equipment | 160,775  | 151,130                                       |
| Intangible assets                   |  |   |
| Goodwill                            | 470,119  | –   |
| Software                            | 102,643  | 76,597  |
| Other                               | 3,733  | 4,225   |
| Total intangible assets             | 576,497  | 80,823  |
| Investments and other assets        |  |   |
| Investment securities               | 684,608  | 754,643                                       |
| Deferred tax assets                 | 48,122   | 42,191  |
| Insurance funds                     | 238,525  | 247,173                                       |
| Other                               | 175,513  | 173,047                                       |
| Allowance for doubtful accounts     | (6,603)  | (6,603)                                       |
| Total investments and other assets  | 1,140,167                                      | 1,210,453                                     |
| Total non-current assets            | 1,877,440                                      | 1,442,407                                     |
| Total assets                        | 6,917,588                                      | 7,096,620                                     |

|   | (Thousands of yen)                             |   |
|---|--|---|
|   | Previous fiscal year<br>(As of March 31, 2025) | Current fiscal year<br>(As of March 31, 2026) |
| <b>Liabilities</b>                                    |  |   |
| Current liabilities                                   |  |   |
| Notes and accounts payable–trade                      | 42,338   | 35,225  |
| Short-term borrowings                                 | 100,000  | 100,000                                       |
| Current portion of long-term borrowings               | 16,520   | 14,400  |
| Accounts payable–other                                | 213,278  | 183,736                                       |
| Income taxes payable                                  | 337,338  | 327,134                                       |
| Other   | 452,135  | 522,812                                       |
| Total current liabilities                             | 1,161,611                                      | 1,183,310                                     |
| Non-current liabilities                               |  |   |
| Long-term borrowings                                  | 68,800   | 55,600  |
| Deferred tax liabilities                              | –  | 5,321   |
| Provision for share-based payments                    | 22,043   | 43,358  |
| Other   | 7,894  | 5,417   |
| Total non-current liabilities                         | 98,737   | 109,697                                       |
| Total liabilities                                     | 1,260,348                                      | 1,293,008                                     |
| <b>Net assets</b>                                     |  |   |
| Shareholders' equity                                  |  |   |
| Share capital   | 1,092,450                                      | 1,092,450                                     |
| Capital surplus                                       | 57,960   | 57,960  |
| Retained earnings                                     | 5,912,389                                      | 6,066,878                                     |
| Treasury shares                                       | (1,461,862)                                    | (1,512,587)                                   |
| Total shareholders' equity                            | 5,600,937                                      | 5,704,701                                     |
| Accumulated other comprehensive income                |  |   |
| Valuation difference on available-for-sale securities | 56,301   | 98,911  |
| Total accumulated other comprehensive income          | 56,301   | 98,911  |
| Total net assets                                      | 5,657,239                                      | 5,803,612                                     |
| Total liabilities and net assets                      | 6,917,588                                      | 7,096,620                                     |

**(2) Consolidated Statements of Income and Comprehensive Income**  
**Consolidated Statement of Income**

|  | (Thousands of yen)   |   |
|--|--|---|
|  | Previous fiscal year<br>(April 1, 2024 to<br>March 31, 2025) | Current fiscal year<br>(April 1, 2025 to<br>March 31, 2026) |
| Net sales  | 4,916,037  | 6,320,892   |
| Cost of sales                                      | 1,562,720  | 2,612,427   |
| Gross profit                                       | 3,353,316  | 3,708,464   |
| Selling, general and administrative expenses       |  |   |
| Remuneration for directors (and other officers)    | 197,122  | 198,429   |
| Payroll and allowances                             | 466,530  | 508,304   |
| Promotion expenses                                 | 342,635  | 376,365   |
| Rent expenses on land and buildings                | 156,699  | 169,962   |
| Other  | 788,109  | 911,644   |
| Total selling, general and administrative expenses | 1,951,097  | 2,164,706   |
| Operating profit                                   | 1,402,219  | 1,543,758   |
| Non-operating income                               |  |   |
| Interest income                                    | 38,641   | 42,538  |
| Dividend income                                    | 3,115  | 2,226   |
| Foreign exchange gains                             | –  | 48,737  |
| Other  | 3,619  | 2,869   |
| Total non-operating income                         | 45,375   | 96,372  |
| Non-operating expenses                             |  |   |
| Interest expenses                                  | 2,050  | 3,239   |
| Commission expenses                                | 5,895  | 4,706   |
| Share related expenses                             | 13,952   | 16,836  |
| Foreign exchange losses                            | 7,503  | –   |
| Loss on investments in investment partnerships     | 17,729   | 14,313  |
| Other  | 441  | 14  |
| Total non-operating expenses                       | 47,574   | 39,111  |
| Ordinary profit                                    | 1,400,020  | 1,601,019   |
| Extraordinary income                               |  |   |
| Gain on sale of investment securities              | 94,176   | –   |
| Gain on sale of shares of subsidiaries             | 69,665   | –   |
| Total extraordinary income                         | 163,841  | –   |
| Extraordinary losses                               |  |   |
| Loss on retirement of non-current assets           | 6,235  | 674   |
| Loss on valuation of investment securities         | –  | 25,010  |
| Impairment losses                                  | –  | 368,635   |
| Special benefits                                   | 22,270   | –   |
| Total extraordinary losses                         | 28,505   | 394,319   |
| Net income before income taxes                     | 1,535,357  | 1,206,700   |
| Income taxes–current                               | 545,098  | 590,726   |
| Income taxes–deferred                              | (1,817)  | (9,425)   |
| Total income taxes                                 | 543,280  | 581,300   |
| Net income   | 992,077  | 625,400   |
| Net income attributable to owners of the parent    | 992,077  | 625,400   |

**Consolidated Statement of Comprehensive Income**

(Thousands of yen)

|  | Previous fiscal year<br>(April 1, 2024 to<br>March 31, 2025) | Current fiscal year<br>(April 1, 2025 to<br>March 31, 2026) |
|--|--|---|
| Net income   | 992,077  | 625,400   |
| Other comprehensive income                                   |  |   |
| Valuation difference on available-for-sale securities        | (66,204)   | 42,609  |
| Total other comprehensive income                             | (66,204)   | 42,609  |
| Comprehensive income   | 925,872  | 668,009   |
| Comprehensive income attributable to<br>Owners of the parent | 925,872  | 668,009   |

**(3) Consolidated Statement of Changes in Equity**

Previous fiscal year (April 1, 2024 to March 31, 2025)

(Thousands of yen)

|  | Shareholders' equity |                 |                   |                 |                            |
|--|----------------------|-----------------|-------------------|-----------------|----------------------------|
|  | Share capital        | Capital surplus | Retained earnings | Treasury shares | Total shareholders' equity |
| Balance at beginning of period                       | 1,092,450            | 57,960          | 5,302,344         | (1,387,917)     | 5,064,837                  |
| Changes of items during period                       |                      |                 |                   |                 |                            |
| Dividends of surplus                                 |                      |                 | (382,032)         |                 | (382,032)                  |
| Net income attributable to owners of the parent      |                      |                 | 992,077           |                 | 992,077                    |
| Purchase of treasury shares                          |                      |                 |                   | (75,746)        | (75,746)                   |
| Disposal of treasury shares                          |                      |                 |                   | 1,801           | 1,801                      |
| Net changes of items other than shareholders' equity |                      |                 |                   |                 | -                          |
| Total changes of items during period                 | -                    | -               | 610,044           | (73,944)        | 536,100                    |
| Balance at end of period                             | 1,092,450            | 57,960          | 5,912,389         | (1,461,862)     | 5,600,937                  |

|  | Accumulated other comprehensive income                |  | Total net assets |
|--|---|--|------------------|
|  | Valuation difference on available-for-sale securities | Total accumulated other comprehensive income |                  |
| Balance at beginning of period                       | 122,506   | 122,506                                      | 5,187,343        |
| Changes of items during period                       |   |  |                  |
| Dividends of surplus                                 |   |  | (382,032)        |
| Net income attributable to owners of the parent      |   |  | 992,077          |
| Purchase of treasury shares                          |   |  | (75,746)         |
| Disposal of treasury shares                          |   |  | 1,801            |
| Net changes of items other than shareholders' equity | (66,204)  | (66,204)                                     | (66,204)         |
| Total changes of items during period                 | (66,204)  | (66,204)                                     | 469,895          |
| Balance at end of period                             | 56,301  | 56,301                                       | 5,657,239        |

Current fiscal year (April 1, 2025 to March 31, 2026)

(Thousands of yen)

|  | Shareholders' equity |                 |                   |                 |                            |
|--|----------------------|-----------------|-------------------|-----------------|----------------------------|
|  | Share capital        | Capital surplus | Retained earnings | Treasury shares | Total shareholders' equity |
| Balance at beginning of period                       | 1,092,450            | 57,960          | 5,912,389         | (1,461,862)     | 5,600,937                  |
| Changes of items during period                       |                      |                 |                   |                 |                            |
| Dividends of surplus                                 |                      |                 | (470,911)         |                 | (470,911)                  |
| Net income attributable to owners of the parent      |                      |                 | 625,400           |                 | 625,400                    |
| Purchase of treasury shares                          |                      |                 |                   | (51,840)        | (51,840)                   |
| Disposal of treasury shares                          |                      |                 |                   | 1,115           | 1,115                      |
| Net changes of items other than shareholders' equity |                      |                 |                   |                 |                            |
| Total changes of items during period                 | –                    | –               | 154,488           | (50,725)        | 103,763                    |
| Balance at end of period                             | 1,092,450            | 57,960          | 6,066,878         | (1,512,587)     | 5,704,701                  |

|  | Accumulated other comprehensive income                |  | Total net assets |
|--|---|--|------------------|
|  | Valuation difference on available-for-sale securities | Total accumulated other comprehensive income |                  |
| Balance at beginning of period                       | 56,301  | 56,301                                       | 5,657,239        |
| Changes of items during period                       |   |  |                  |
| Dividends of surplus                                 |   |  | (470,911)        |
| Net income attributable to owners of the parent      |   |  | 625,400          |
| Purchase of treasury shares                          |   |  | (51,840)         |
| Disposal of treasury shares                          |   |  | 1,115            |
| Net changes of items other than shareholders' equity | 42,609  | 42,609                                       | 42,609           |
| Total changes of items during period                 | 42,609  | 42,609                                       | 146,373          |
| Balance at end of period                             | 98,911  | 98,911                                       | 5,803,612        |

**(4) Consolidated Statement of Cash Flows**

(Thousands of yen)

|  | Previous fiscal year<br>(April 1, 2024 to<br>March 31, 2025) | Current fiscal year<br>(April 1, 2025 to<br>March 31, 2026) |
|--|--|---|
| Cash flows from operating activities   |  |   |
| Net income before income taxes   | 1,535,357  | 1,206,700   |
| Depreciation   | 115,339  | 93,131  |
| Impairment losses  | –  | 368,635   |
| Amortization of goodwill   | 30,030   | 101,484   |
| Increase (decrease) in allowance for doubtful accounts                           | 62   | 146   |
| Interest and dividend income   | (41,756)   | (44,765)  |
| Interest expenses  | 2,050  | 3,239   |
| Loss on retirement of non-current assets   | 6,235  | 674   |
| Loss (gain) on sale of investment securities                                     | (94,176)   | –   |
| Loss (gain) on valuation of investment securities                                | –  | 25,010  |
| Loss (gain) on sale of shares of subsidiaries                                    | (69,665)   | –   |
| Special benefits   | 22,270   | –   |
| Decrease (increase) in trade receivables   | 339,110  | (85,618)  |
| Decrease (increase) in inventories   | (3,100)  | 2,787   |
| Increase (decrease) in trade payables  | (400,258)  | (7,112)   |
| Increase (decrease) in accrued consumption taxes                                 | 8,439  | 66,796  |
| Other, net   | 62,629   | (36,571)  |
| Subtotal   | 1,512,566  | 1,694,538   |
| Interest and dividends received  | 41,362   | 40,613  |
| Interest paid  | (2,014)  | (3,219)   |
| Income taxes paid  | (408,955)  | (604,827)   |
| Income taxes refunded  | 87,363   | –   |
| Payments of special benefits   | (22,270)   | –   |
| Net cash provided by (used in) operating activities                              | 1,208,052  | 1,127,104   |
| Cash flows from investing activities   |  |   |
| Payments into time deposits  | (24,938)   | (18,850)  |
| Purchase of property, plant and equipment  | (80,492)   | (38,003)  |
| Purchase of intangible assets  | (48,358)   | (15,456)  |
| Purchase of investment securities  | (344,211)  | (45,000)  |
| Proceeds from sale of investment securities                                      | 284,894  | –   |
| Purchase of shares of subsidiaries resulting in change in scope of consolidation | (164,335)  | –   |
| Proceeds from sale of shares of subsidiaries                                     | 99,000   | –   |
| Proceeds from cancellation of insurance funds                                    | 87,324   | –   |
| Payments of leasehold deposits   | (10,896)   | –   |
| Other, net   | (10,449)   | (4,664)   |
| Net cash provided by (used in) investing activities                              | (212,460)  | (121,975)   |
| Cash flows from financing activities   |  |   |
| Repayments of long-term borrowings   | (195,762)  | (15,320)  |
| Purchase of treasury shares  | (75,746)   | (51,840)  |
| Cash dividends paid  | (360,643)  | (491,615)   |
| Net cash provided by (used in) financing activities                              | (632,151)  | (558,776)   |
| Increase (decrease) in cash and cash equivalents                                 | 363,440  | 446,353   |
| Cash and cash equivalents at the beginning of the period                         | 3,072,577  | 3,436,018   |
| Cash and cash equivalents at the end of the period                               | 3,436,018  | 3,882,371   |